

# Pricing Plan Details



Participating in our pre-buy plans is merely an option for you to consider. We do not recommend participation or discourage it – we simply offer it as an alternative method for you to purchase your fuel needs. The future price of fuel may go up or down for many different reasons. Consequently, it is possible that by participating in the pre-buy plan you could pay less than the current market price during the up-coming heating season but it is also possible that you could pay more. Our pre-buy programs are intended to provide you with an option for certainty as to your cost of fuel for the heating season – they are not a means of “beating” the market price for fuel.

If you choose to participate in Eastern’s pre-buy plans, it is very important that you carefully consider how much fuel you want to pre-purchase. This is a personal decision for each customer based upon whether they want absolute certainty as to the cost of their fuel for all of their anticipated needs or just a portion of those needs. Once you have committed to those pre-buy gallons, Eastern is required by law to secure your purchase which we have done by entering into contracts with our suppliers for those gallons at a fixed price. Consequently, the fuel you pre-buy from Eastern is non-refundable and you are committed to take delivery of that fuel at the pre-buy price. If for any reason you fail to take delivery of 100% of your pre-buy gallons, you will be required to pay Eastern a so-called “Shortage Fee” fee which is a per gallon charge for each gallon of fuel that is not delivered to you during the pre-buy heating season (September 1st through May 31st). The per gallon Shortage Fee is based upon the offered pre-buy price and will be set forth in your pre-buy agreement. If you fail to take delivery of all of your pre-buy gallons, then Eastern will calculate the Shortage Fee which is due and deduct this fee from the pre-buy funds remaining in your account (but if no funds remain you will be billed for and obligated to pay this fee to Eastern). If after deduction of any applicable fee, there remain pre-buy funds on your account they will be carried as a dollar credit for future purchases from Eastern at then current retail prices (i.e., your pre-buy funds will not be refunded). All pre-buy plans require you to be on automatic delivery through the entire pre-buy heating season (September 1st through May 31st) and automatic delivery will continue afterward until you request otherwise. If you use more fuel than the amount you pre-purchase, you will pay Eastern’s current retail cash price for any additional gallons. Because Eastern has secured your pre-buy gallons with contracts with its suppliers, you may not terminate your pre-buy agreement with Eastern or purchase fuel from another dealer while there remain pre-purchased gallons to be delivered.